

**CAMPGROUND OF THE ROCKIES**  
**Profit & Loss Prev Year Comparison**  
**September 1, 2018 through April 16, 2019**

|                                         | Sep 1, '18 - Apr 16, 19 | Sep 1, '17 - Apr 16, 18 |
|-----------------------------------------|-------------------------|-------------------------|
| <b>Ordinary Income/Expense</b>          |                         |                         |
| Income                                  |                         |                         |
| 400 · Assessment Fees                   | 318,965.83              | 304,023.20              |
| 401 · Late Fees                         | 3,675.00                | 2,239.99                |
| 402 · Interest Charged                  | 3,022.92                | 432.48                  |
| 405 · Administrative Fees               | 13.10                   | 5.25                    |
| 407 · Legal Fees                        | -7,109.14               | -338.51                 |
| 422 · Ice Cream                         | 73.50                   | 49.00                   |
| 450 · Propane Income                    | 2,315.67                | 2,875.44                |
| 452 · Laundry Income                    | 1,472.75                | 1,111.84                |
| 453 · Ice                               | 204.00                  | 235.00                  |
| 454 · Tower Lease Income                | 3,630.00                | 3,588.75                |
| 455 · Soda                              | 68.35                   | 90.65                   |
| 490 · Other Miscellaneous Income        | 1,297.64                | 1,285.47                |
| 491 · Rebates & Patronge Refunds        | 0.00                    | 3,424.71                |
| 492 · Website Income                    | 100.00                  | 500.00                  |
| 497 · Capital Gain Distributions        |                         |                         |
| 497.1 · Cap Gain Distr-Ed Jones #..3516 | 0.00                    | 3,458.21                |
| Total 497 · Capital Gain Distributions  | 0.00                    | 3,458.21                |
| 498 · Dividend Income                   |                         |                         |
| 498.1 · Qual DIV-E Jones #3516          | 1,246.89                | 655.53                  |
| 498.11 · Partially Qual Dividends       | 339.45                  | 0.00                    |
| 498.12 · Non-Qual Dividends             | 122.13                  | 540.15                  |
| 498.2 · Tax-Free DIV; EJ 3516           | 2,515.12                | 2,196.09                |
| 498.4 · Capital Gain Distributions      | 7,920.22                | 0.00                    |
| Total 498 · Dividend Income             | 12,143.81               | 3,391.77                |
| 499 · Interest Income                   |                         |                         |
| 499.00 · Int-Ed Jones #3516             | 0.24                    | 0.03                    |
| 499.01 · Int Income-EJ MMkt #7619       | 0.06                    | 0.00                    |
| 499.05 · Int Income-High Country Bk     | 0.06                    | 0.06                    |
| 499.08 · Int Income-E Jones #7718       | 1,513.69                | 2,114.24                |
| Total 499 · Interest Income             | 1,514.05                | 2,114.33                |
| Total Income                            | 341,387.48              | 328,487.58              |
| Cost of Goods Sold                      |                         |                         |
| 50000 · Cost of Goods Sold              |                         |                         |
| 51050 · Propane Dispenser (Bottles)     | 4,887.62                | 6,700.10                |
| 51053 · Ice Cost                        | 13.95                   | 153.05                  |
| 51055 · Soda Cost                       | 64.71                   | 0.00                    |
| Total 50000 · Cost of Goods Sold        | 4,966.28                | 6,853.15                |
| Total COGS                              | 4,966.28                | 6,853.15                |
| Gross Profit                            | 336,421.20              | 321,634.43              |

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|                                           | Sep 1, '18 - Apr 16, 19 | Sep 1, '17 - Apr 16, 18 |
|-------------------------------------------|-------------------------|-------------------------|
| <b>Expense</b>                            |                         |                         |
| 500 · Administrative Expense              |                         |                         |
| 504 · Bad Debt Expense                    | 56.27                   | 80.31                   |
| 508 · Bank Service Charges                | 1.33                    | 122.62                  |
| 516 · Dues, Subscriptions, Education      | 839.94                  | 197.00                  |
| 524 · Licenses and Permits                | 336.27                  | 486.70                  |
| 528 · Meals                               | 310.47                  | 1,674.07                |
| 540 · Office Supplies & Expense           | 3,258.45                | 1,407.48                |
| 544 · Postage and Delivery                | 277.87                  | 92.00                   |
| 558 · Technology                          | 2,615.01                | 0.00                    |
| 559 · Technology - internet service       | 383.28                  | 1,359.88                |
| <b>Total 500 · Administrative Expense</b> | <b>8,078.89</b>         | <b>5,420.06</b>         |
| 570 · Insurance                           |                         |                         |
| 574 · Director's Liability                | 25,067.00               | 0.00                    |
| 578 · General Liability & Property        | 6,084.64                | 23,533.00               |
| 582 · Workman's Compensation              | 3,089.00                | 1,826.00                |
| <b>Total 570 · Insurance</b>              | <b>34,240.64</b>        | <b>25,359.00</b>        |
| 600 · Maintenance-Facilities              |                         |                         |
| 604 · Building Repairs & Maintenance      | 9,964.57                | 24,273.78               |
| 608 · Grounds Expense                     | 3,272.40                | 3,759.95                |
| 612 · Pool                                | 46.33                   | 1,859.33                |
| 616 · Recreational, Reservoir             | 1,732.64                | 2,874.88                |
| 620 · Road maintenance                    | 296.12                  | 17,907.06               |
| 628 · Water & Sewer Maintenance           | 6,363.41                | 619.00                  |
| <b>Total 600 · Maintenance-Facilities</b> | <b>21,675.47</b>        | <b>51,294.00</b>        |
| 625 · Special Projects                    | 0.00                    | 21.58                   |
| 640 · Maintenance-General                 |                         |                         |
| 652 · Gas                                 | 3,258.59                | 2,768.10                |
| 658 · Janitorial and Paper Supplies       | 242.26                  | 1,801.53                |
| 662 · Kitchen/Clubhouse Supplies          | 63.06                   | 484.28                  |
| 666 · Tools                               | 373.43                  | 0.00                    |
| 672 · Vehicle Repairs                     | 1,528.91                | 2,768.42                |
| 677 · Porty-Potty Rental                  | 0.00                    | 0.00                    |
| 640 · Maintenance-General - Other         | 156.49                  | 96.50                   |
| <b>Total 640 · Maintenance-General</b>    | <b>5,622.74</b>         | <b>7,918.83</b>         |
| 680 · Payroll Expenses                    |                         |                         |
| 682 · Benefits                            | 8,077.88                | 7,135.94                |
| 683 · Managers Salary                     | 36,566.66               | 29,958.30               |
| 684 · Other Salaries                      | 0.00                    | 5,225.88                |
| 685 · Performance Bonus                   | 7,500.00                | 7,424.44                |
| 686 · Payroll Fees                        | 128.50                  | 152.25                  |
| 688 · Payroll Taxes                       | 4,050.85                | 4,413.43                |
| 690 · Workcampers expense                 | 60.00                   | 138.00                  |
| 680 · Payroll Expenses - Other            | 1,932.90                | 128.00                  |

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|                                           | <b>Sep 1, '18 - Apr 16, 19</b> | <b>Sep 1, '17 - Apr 16, 18</b> |
|-------------------------------------------|--------------------------------|--------------------------------|
| <b>Total 680 · Payroll Expenses</b>       | 58,316.79                      | 54,576.24                      |
| <b>700 · Professional Fees</b>            |                                |                                |
| 702 · Accounting                          | 7,033.29                       | 8,872.59                       |
| 706 · Legal Counsel                       | 403.85                         | 8,221.74                       |
| <b>Total 700 · Professional Fees</b>      | 7,437.14                       | 17,094.33                      |
| <b>750 · Utilities</b>                    |                                |                                |
| 644 · Satellite TV Service Provider       | 1,141.63                       | 1,389.27                       |
| 676 · Waste Removal                       | 7,803.25                       | 9,591.25                       |
| 752 · Electric - common areas             | 5,590.63                       | 8,316.04                       |
| 754 · Propane                             | 12,512.67                      | 9,470.58                       |
| 755 · Propane Disp.( Use Acct 51050)      | 0.00                           | 0.00                           |
| 756 · Telephone                           | 3,463.20                       | 3,125.05                       |
| <b>Total 750 · Utilities</b>              | 30,511.38                      | 31,892.19                      |
| <b>Total Expense</b>                      | 165,883.05                     | 193,576.23                     |
| <b>Net Ordinary Income</b>                | 170,538.15                     | 128,058.20                     |
| <b>Other Income/Expense</b>               |                                |                                |
| <b>Other Income</b>                       |                                |                                |
| <b>900 · Cora Owned Real Estate</b>       |                                |                                |
| 924 · Transfer Fees - real estate         | 1,000.00                       | 1,050.00                       |
| 953 · Property Taxes - Members            | -925.29                        | 0.00                           |
| <b>Total 900 · Cora Owned Real Estate</b> | 74.71                          | 1,050.00                       |
| <b>Total Other Income</b>                 | 74.71                          | 1,050.00                       |
| <b>Other Expense</b>                      |                                |                                |
| <b>800 · Reserve Activity</b>             |                                |                                |
| 810 · Investment Expenses                 | 2,817.49                       | 2,273.76                       |
| 870 · Unrealized Gain/Loss                | 2,281.58                       | -1,131.22                      |
| <b>Total 800 · Reserve Activity</b>       | 5,099.07                       | 1,142.54                       |
| 970 · Depreciation - Tax Basis            | 0.00                           | 36,642.00                      |
| <b>Total Other Expense</b>                | 5,099.07                       | 37,784.54                      |
| <b>Net Other Income</b>                   | -5,024.36                      | -36,734.54                     |
| <b>Net Income</b>                         | <b>165,513.79</b>              | <b>91,323.66</b>               |

**CAMPGROUND OF THE ROCKIES**  
**Profit & Loss Prev Year Comparison**  
**September 1, 2018 through April 16, 2019**

12:59 PM  
05/18/2019  
Accrual Basis

|                                         | <u>\$ Change</u> | <u>% Change</u> |
|-----------------------------------------|------------------|-----------------|
| Ordinary Income/Expense                 |                  |                 |
| Income                                  |                  |                 |
| 400 · Assessment Fees                   | 14,942.63        | 4.92%           |
| 401 · Late Fees                         | 1,435.01         | 64.06%          |
| 402 · Interest Charged                  | 2,590.44         | 598.97%         |
| 405 · Administrative Fees               | 7.85             | 149.52%         |
| 407 · Legal Fees                        | -6,770.63        | -2,000.13%      |
| 422 · Ice Cream                         | 24.50            | 50.0%           |
| 450 · Propane Income                    | -559.77          | -19.47%         |
| 452 · Laundry Income                    | 360.91           | 32.46%          |
| 453 · Ice                               | -31.00           | -13.19%         |
| 454 · Tower Lease Income                | 41.25            | 1.15%           |
| 455 · Soda                              | -22.30           | -24.6%          |
| 490 · Other Miscellaneous Income        | 12.17            | 0.95%           |
| 491 · Rebates & Patronge Refunds        | -3,424.71        | -100.0%         |
| 492 · Website Income                    | -400.00          | -80.0%          |
| 497 · Capital Gain Distributions        |                  |                 |
| 497.1 · Cap Gain Distr-Ed Jones #..3516 | -3,458.21        | -100.0%         |
| Total 497 · Capital Gain Distributions  | -3,458.21        | -100.0%         |
| 498 · Dividend Income                   |                  |                 |
| 498.1 · Qual DIV-E Jones #3516          | 591.36           | 90.21%          |
| 498.11 · Partially Qual Dividends       | 339.45           | 100.0%          |
| 498.12 · Non-Qual Dividends             | -418.02          | -77.39%         |
| 498.2 · Tax-Free DIV; EJ 3516           | 319.03           | 14.53%          |
| 498.4 · Capital Gain Distributions      | 7,920.22         | 100.0%          |
| Total 498 · Dividend Income             | 8,752.04         | 258.04%         |
| 499 · Interest Income                   |                  |                 |
| 499.00 · Int-Ed Jones #3516             | 0.21             | 700.0%          |
| 499.01 · Int Income-EJ MMkt #7619       | 0.06             | 100.0%          |
| 499.05 · Int Income-High Country Bk     | 0.00             | 0.0%            |
| 499.08 · Int Income-E Jones #7718       | -600.55          | -28.41%         |
| Total 499 · Interest Income             | -600.28          | -28.39%         |
| Total Income                            | 12,899.90        | 3.93%           |
| Cost of Goods Sold                      |                  |                 |
| 50000 · Cost of Goods Sold              |                  |                 |
| 51050 · Propane Dispenser (Bottles)     | -1,812.48        | -27.05%         |
| 51053 · Ice Cost                        | -139.10          | -90.89%         |
| 51055 · Soda Cost                       | 64.71            | 100.0%          |
| Total 50000 · Cost of Goods Sold        | -1,886.87        | -27.53%         |
| Total COGS                              | -1,886.87        | -27.53%         |
| Gross Profit                            | 14,786.77        | 4.6%            |

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| Expense                                   | <u>\$ Change</u>  | <u>% Change</u> |
|-------------------------------------------|-------------------|-----------------|
| <b>500 · Administrative Expense</b>       |                   |                 |
| 504 · Bad Debt Expense                    | -24.04            | -29.93%         |
| 508 · Bank Service Charges                | -121.29           | -98.92%         |
| 516 · Dues, Subscriptions, Education      | 642.94            | 326.37%         |
| 524 · Licenses and Permits                | -150.43           | -30.91%         |
| 528 · Meals                               | -1,363.60         | -81.45%         |
| 540 · Office Supplies & Expense           | 1,850.97          | 131.51%         |
| 544 · Postage and Delivery                | 185.87            | 202.03%         |
| 558 · Technology                          | 2,615.01          | 100.0%          |
| 559 · Technology - internet service       | -976.60           | -71.82%         |
| <b>Total 500 · Administrative Expense</b> | <b>2,658.83</b>   | <b>49.06%</b>   |
| <b>570 · Insurance</b>                    |                   |                 |
| 574 · Director's Liability                | 25,067.00         | 100.0%          |
| 578 · General Liability & Property        | -17,448.36        | -74.14%         |
| 582 · Workman's Compensation              | 1,263.00          | 69.17%          |
| <b>Total 570 · Insurance</b>              | <b>8,881.64</b>   | <b>35.02%</b>   |
| <b>600 · Maintenance-Facilities</b>       |                   |                 |
| 604 · Building Repairs & Maintenance      | -14,309.21        | -58.95%         |
| 608 · Grounds Expense                     | -487.55           | -12.97%         |
| 612 · Pool                                | -1,813.00         | -97.51%         |
| 616 · Recreational, Reservoir             | -1,142.24         | -39.73%         |
| 620 · Road maintenance                    | -17,610.94        | -98.35%         |
| 628 · Water & Sewer Maintenance           | 5,744.41          | 928.02%         |
| <b>Total 600 · Maintenance-Facilities</b> | <b>-29,618.53</b> | <b>-57.74%</b>  |
| <b>625 · Special Projects</b>             | <b>-21.58</b>     | <b>-100.0%</b>  |
| <b>640 · Maintenance-General</b>          |                   |                 |
| 652 · Gas                                 | 490.49            | 17.72%          |
| 658 · Janitorial and Paper Supplies       | -1,559.27         | -86.55%         |
| 662 · Kitchen/Clubhouse Supplies          | -421.22           | -86.98%         |
| 666 · Tools                               | 373.43            | 100.0%          |
| 672 · Vehicle Repairs                     | -1,239.51         | -44.77%         |
| 677 · Porty-Potty Rental                  | 0.00              | 0.0%            |
| 640 · Maintenance-General - Other         | 59.99             | 62.17%          |
| <b>Total 640 · Maintenance-General</b>    | <b>-2,296.09</b>  | <b>-29.0%</b>   |
| <b>680 · Payroll Expenses</b>             |                   |                 |
| 682 · Benefits                            | 941.94            | 13.2%           |
| 683 · Managers Salary                     | 6,608.36          | 22.06%          |
| 684 · Other Salaries                      | -5,225.88         | -100.0%         |
| 685 · Performance Bonus                   | 75.56             | 1.02%           |
| 686 · Payroll Fees                        | -23.75            | -15.6%          |
| 688 · Payroll Taxes                       | -362.58           | -8.22%          |
| 690 · Workcampers expense                 | -78.00            | -56.52%         |
| 680 · Payroll Expenses - Other            | 1,804.90          | 1,410.08%       |

For Management Use Only

|                                      | <u>\$ Change</u> | <u>% Change</u> |
|--------------------------------------|------------------|-----------------|
| Total 680 · Payroll Expenses         | 3,740.55         | 6.85%           |
| 700 · Professional Fees              |                  |                 |
| 702 · Accounting                     | -1,839.30        | -20.73%         |
| 706 · Legal Counsel                  | -7,817.89        | -95.09%         |
| Total 700 · Professional Fees        | -9,657.19        | -56.49%         |
| 750 · Utilities                      |                  |                 |
| 644 · Satellite TV Service Provider  | -247.64          | -17.83%         |
| 676 · Waste Removal                  | -1,788.00        | -18.64%         |
| 752 · Electric - common areas        | -2,725.41        | -32.77%         |
| 754 · Propane                        | 3,042.09         | 32.12%          |
| 755 · Propane Disp.( Use Acct 51050) | 0.00             | 0.0%            |
| 756 · Telephone                      | 338.15           | 10.82%          |
| Total 750 · Utilities                | -1,380.81        | -4.33%          |
| Total Expense                        | -27,693.18       | -14.31%         |
| Net Ordinary Income                  | 42,479.95        | 33.17%          |
| Other Income/Expense                 |                  |                 |
| Other Income                         |                  |                 |
| 900 · Cora Owned Real Estate         |                  |                 |
| 924 · Transfer Fees - real estate    | -50.00           | -4.76%          |
| 953 · Property Taxes - Members       | -925.29          | -100.0%         |
| Total 900 · Cora Owned Real Estate   | -975.29          | -92.89%         |
| Total Other Income                   | -975.29          | -92.89%         |
| Other Expense                        |                  |                 |
| 800 · Reserve Activity               |                  |                 |
| 810 · Investment Expenses            | 543.73           | 23.91%          |
| 870 · Unrealized Gain/Loss           | 3,412.80         | 301.69%         |
| Total 800 · Reserve Activity         | 3,956.53         | 346.29%         |
| 970 · Depreciation - Tax Basis       | -36,642.00       | -100.0%         |
| Total Other Expense                  | -32,685.47       | -86.51%         |
| Net Other Income                     | 31,710.18        | 86.32%          |
| Net Income                           | <u>74,190.13</u> | <u>81.24%</u>   |